



American Depositary Receipts
CUSIP: # 69343P105 (US ISIN: US69343P1057)
CUSIP: # 69343P204 (US ISIN: US69343P2048)

Annual General Meeting of Shareholders of PJSC "LUKOIL"
(Voting Instructions must be received prior to 10:00 a.m. (NY City time) on June 12, 2018)

RUSSIAN REGULATIONS REQUIRE INFORMATION DISCLOSURE AS A CONDITION TO VOTING. PLEASE SEE BELOW
THE DISCLOSURE REQUIREMENTS THAT YOU ARE RESPONSIBLE FOR PROVIDING

The Owner and Beneficial Owner (as defined in the deposit agreements for the PJSC "LUKOIL" American Depositary Shares) of American Depositary Shares ("ADSs") who signed on the reverse hereby request(s) and instruct(s) Citibank, N.A., as Depositary, to endeavor, in so far as practicable, to vote or cause to be voted the Shares or other Deposited Securities ("Shares") represented by the ADSs of PJSC "LUKOIL" registered in the name of the undersigned on the books of the Depositary as of the close of business on **May 25, 2018** at the **Annual General Meeting of Shareholders of PJSC "LUKOIL"** to be held on **June 21, 2018** in the form of a meeting (joint attendance of shareholders to discuss agenda items and take decisions on items put to a vote) with preliminary distribution (dispatch) of voting ballots before the conduct of the meeting, in respect of the resolutions specified below.

BY SIGNING AND RETURNING THE VOTING INSTRUCTION CARD YOU REPRESENT, WARRANT AND CERTIFY THAT: (i) You are a record date registered Owner and the ultimate Beneficial Owner of the ADSs as of **May 25, 2018** and are authorizing and directing the disclosure of your name, address, information supplied by you and the number of ADSs held to the Depositary, the Company, depositaries/custodians and other persons that, under Russian law, are entitled to such disclosure, for the purpose of voting at the shareholders meeting, OR (ii) You are the nominee, agent, bank, broker, custodian or CSD participant authorized to represent the ultimate Beneficial Owner of the ADSs for voting purposes as of **May 25, 2018** and that such Beneficial Owner has been notified and has authorized the disclosure of its name, address, information supplied by you and the number of ADSs held to the Depositary, depositaries/custodians and other persons that, under Russian law, are entitled to such disclosure, for the purpose of voting at the shareholders meeting, OR (iii) You are a record date registered Owner of the ADSs as of **May 25, 2018** and, while not being the ultimate Beneficial Owner of the ADSs, you, according to the laws applicable to you, are entitled to deal with and exercise all rights deriving from the ADSs acting in your name and in the interest of the ultimate Beneficial Owners(s) as if you are the ultimate Beneficial Owner(s) of the ADSs and you are authorizing and directing the disclosure of your name, address, information supplied by you and the number of ADSs held to the Depositary, the Company, depositaries/custodians and other persons that, under Russian law, are entitled to such disclosure, for the purpose of voting at the shareholders meeting.

Russian law (Federal Law No.39-FZ and Central Bank Regulation 3680-U, each as amended) requires the disclosure of certain information in respect of persons exercising rights deriving from ADSs. Therefore, in order for the voting instructions to be valid, each Owner and Beneficial Owner is advised to disclose the following information:

Individual person: last name, first name, patronymic (if any), and legal address;

Russian legal entity: full name, a short name (if any), and one of the following: (i) international ID of the legal entity or main state registration number of the legal entity and the date of state registration as a legal entity (if applicable, the date of entering information on the legal entity registered by July 1, 2002 to the Unified State Registry of Legal Entities), or (ii) the legal entity's address;

Foreign legal entity: name (in foreign language), and one of the following: (i) international ID of the legal entity or the number assigned to the legal entity in a commercial registry or another registry of the state where this legal entity is registered and the date of state registration of the legal entity or a date of assigning said number to this legal entity, or (ii) the legal entity's address;

Foreign organization that is not a legal person according to law of the country where such an organization is established: name and one of the following: (i) registration attributes according to law of the country where such an organization is established, or (ii) the address of the organization.

NOTE: FOR LEGAL ENTITIES THAT OPT TO DISCLOSE REGISTRATION DETAILS VS. NAME & ADDRESS, THE DATE OF REGISTRATION MUST BE PROVIDED FOR THE VOTE TO BE VALID.

If you have any questions regarding the disclosure process or any questions related to the Annual General Meeting or need assistance with voting your shares, please contact CITIBANK, N.A.:

Citibank, N.A.

Email: citibank@shareholders-online.com

Telephone: 1-877-248-4237

The Depositary will only endeavor to vote or cause to be voted the votes attached to Shares in respect of which voting instructions have been received and the disclosure made as set out in the Depositary Notice. If, on or before **June 12, 2018, 10:00 a.m. (NY City time)**, voting instructions are not received by the Depositary from a registered Owner (either because no voting instructions are returned to the Depositary by the registered Owner or because the voting instructions are incomplete, illegible, or unclear) with respect to any or all of the deposited Shares represented by such registered Owner's ADSs or the disclosure is not made as set out in the Depositary Notice, the Depositary will deem such registered Owner to have instructed the Depositary not to vote the deposited Shares with respect to the items for which the registered Owner has failed to specify the manner in which the Depositary is to vote. **Deposited Shares represented by ADSs, for which no specific voting instructions are received by the Depositary from the registered Owner, shall not be voted. The Depositary will only endeavor to vote or cause to be voted the votes attached to the deposited Shares if the Depositary has received the information required pursuant to the Russian law requirements on or before June 12, 2018, 10:00 a.m. (NY City time).**

In view of the fact that instructions from the Owners must be received prior to **10:00 a.m. (NY City time) on June 12, 2018** to be effective, please use this form to exercise your voting rights by returning the completed form in the enclosed postage paid and addressed envelope.

Materials related to the upcoming Annual General Meeting, including the Depositary Notice will be available from May 16, 2018 on the web page:

<http://www.lukoil.com/InvestorAndShareholderCenter/ShareholdersMeeting> and on the website:

<https://depositaryreceipts.citi.com/adr/common/linkpageP.aspx?linkFormat=P&pageId=3&subpageID=165>.

The Board of Directors of PJSC "LUKOIL" recommends that the Annual General Meeting of Shareholders of PJSC "LUKOIL" adopt the following decisions:

AGENDA ITEM 1: Resolution to be proposed for voting on Agenda Item 1 (*SEE AGENDA DOCUMENT FOR DETAILS*)

FOR AGAINST ABSTAIN

AGENDA ITEM 2: Board of Directors Election (*SEE AGENDA DOCUMENT FOR DETAILS*) MULTIPLIER 11

Name of nominee proposed to be elected to the Board of Directors	# of votes cast for each nominee	Name of nominee proposed to be elected to the Board of Directors	# of votes cast for each nominee
2.1 ALEKPEROV, Vagit Yusufovich		2.8 MUNNINGS, Roger	
2.2 BLAZHEEV, Victor Vladimirovich		2.9 MATZKE, Richard	
2.3 GATI, Toby Trister		2.10 PICTET, Ivan	
2.4 GRAYFER, Valery Isaakovich		2.11 FEDUN, Leonid Arnoldovich	
2.5 IVANOV, Igor Sergeevich		2.12 KHOBA, Lyubov Nikolaevna	
2.6 LEYFRID, Aleksandr Viktorovich		2.13 AGAINST ALL CANDIDATES	
2.7 MAGANOV, Ravil Ulfatovich		2.14 ABSTAIN ON ALL CANDIDATES	

AGENDA ITEM 3: *SEE AGENDA DOCUMENT FOR DETAILS*

3.1 VRUBLEVSKIY, Ivan Nikolaevich FOR AGAINST ABSTAIN

3.2 SULOEV, Pavel Aleksandrovich FOR AGAINST ABSTAIN

3.3 SURKOV, Aleksandr Viktorovich FOR AGAINST ABSTAIN

AGENDA ITEM 4: Resolution to be proposed for voting on Agenda Item 4 (*SEE AGENDA DOCUMENT FOR DETAILS*)

4.1 FOR AGAINST ABSTAIN 4.2 FOR AGAINST ABSTAIN

AGENDA ITEM 5: Resolution to be proposed for voting on Agenda Item 5 (*SEE AGENDA DOCUMENT FOR DETAILS*)

5.1 FOR AGAINST ABSTAIN 5.2 FOR AGAINST ABSTAIN

AGENDA ITEM 6: Resolution to be proposed for voting on Agenda Item 6 (*SEE AGENDA DOCUMENT FOR DETAILS*)

FOR AGAINST ABSTAIN

AGENDA ITEM 7: Resolution to be proposed for voting on Agenda Item 7 (*SEE AGENDA DOCUMENT FOR DETAILS*)

FOR AGAINST ABSTAIN

AGENDA ITEM 8: Resolution to be proposed for voting on Agenda Item 8 (*SEE AGENDA DOCUMENT FOR DETAILS*)

FOR AGAINST ABSTAIN

SPECIAL NOTE: Voting instructions must be dated, signed, and returned in the enclosed postage paid and addressed envelope.

THE COMPANY URGES YOU TO VOTE ON ALL ITEMS OF THE AGENDA

DATE: _____

SIGNATURE OF REGISTERED HOLDERS OF ADSs